# 20 23 FTM FASHION WEEK Sponsorship Deck





### Final Touch Models, Co

contactus@finaltouchmodels.com www.ftmfashionweek.com

#### INTRODUCTION FTMFASHION WEEK

FTM Fashion Week Season 11 is coming to Jacksonville, North Carolina on October 14th at 6pm; featuring celebrity hosts Boris & Nicole! Our highly anticipated, season 11 showcase is expertly produced by 2021 AFI Camp Lejeune Military Spouse of the Year, Latoya Scott.

Latoya leads a team comprised of local and international industry professionals, military spouses, active duty servicemembers, and veterans. The FTM team has showcased its talents during the successful execution of nine previous seasons in Onslow County, multiple cities along the East Coast, and most recently in Okinawa, Japan.

Final Touch Models Fashion Week is the premiere fashion showcase for emerging designers, models, and other industry professionals such as; but not limited too, celebrities, agents, magazines, and buyers. Our upscale quality shows enable designers to feature their collection before dozens of fashion professionals, media representatives and hundreds of people representing the everyday consumer. All while helping the communities we're in by contributing to city tourism and the local economy.

#### Master of Ceremony & Celebrity Guests





#### www.ftmfashionweek.com



Latoya Scott CEO/FOUNDER

Michelle Collins-Windle OPERATIONS DIRECTOR

Nikki Parker SPONSORSHIP COORDINATOR

Love Batts VOLUNTEER COORDINATOR

**DeNelle Lunsford** CREATIVE DIRECTOR

Damien Villanova MERCHANDISE DIRECTOR Tia Crooms COMMUNICATIONS DIRECTOR

Model Mentor - Rachael PRODUCTION MANAGER

Kisha Martin-Riley FRONT OF THE HOUSE MANAGER

Junita Phillips EXECUTIVE ADMINISTRATOR



Nell Waller MILIARTY LIASON





FTM Fashion Week NC

#### www.ftmfashionweek.com

## **Event Gallery**



Bite of the Big Apple 2014 FTM FASHION WEEK NC



Revamped 2015 FTM FASHION WEEK NC



Fashionaby Rooted 2016 FTM FASHION WEEK NC



Spring Into Fashion 2018 FTM FASHION WEEK NC



Winter in Paris 2019 FTM FASHION WEEK NC

## FTM Fashion Week at a Glance

FTM Fashion Week has grown tremendously since its birth in 2014. We are now in two states: NYC, and NC. We are one of the only fashion industry showcases that hire A/B list celebrities as part of our community expansion plan. Our economic impact each year range from \$20,000 to \$40,000 based on overnight and daytime impact.



Passport 2 Fashion 2022 FTM FASHION WEEK NC

- Overnight Stays Impact
- Number of Attendees
- Daytime Impact

## **FTM Fashion** Week's **Community Impact** and Impacy

#### **Overnight Impact**

60%

The overnight impact is based on the actual Number of Rooms Used multiplied by the county impact dollar.

The percentage represents how much of an economic impact our event contributes back to the community

Event Performance		Since Oct 17, 2019
#1 123.5K People Reached	★ 9.1K Responses	◆ 146 Ticket Clicks
+1.3K last 7 days	+91 last 7 days	+1 last 7 days
Audience		
icket link clicks +	0	0

#### **FASHION WEEK VISITOR FACTS**

• 1,275 visits - 16% increase from previous FTM **Fashion Week** 

**40**%

**Daytime Impact** 

The daytime impact is based on the number of attendees and their

attendees spending outside of the event and the county impact dollar.

family size. Multiplied by the

- 30% were Owners or Managers
- 30% had the authority to make a purchase
- Average purchase value increased by 37% compared to 2019
- 70% made a purchase

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- Over 100,00 views for our red-carpet backdrop photos
- 62% are likely to purchase products in the 3 months post show
- Visitors spent an average of 2 hours viewing the exhibits/vendors
- 59% came to see what is new and interesting in the industry

#### FTM FASHION WEEK WEBSITE

Extend your reach beyond the weeklong of activities. Pre-event exposure is an essential tool for driving customers to our designers at the event while post-event exposure ensures we are visible to those customers looking to place orders with our designers online or after the event.

Source for all numbers: 2020/2021 post-show visitor survey, Web-Stat Live Traffic Analyst, & social media ad stat

**FTM Fashion Week** 



# Sponsor Packages

### Title \$20,000 (2 Position):

Sponsor Exclusive name/logo on Step & Repeat, utilized in NC After Party Access & Stage Banner News Release announcing sponsorship, Included in TV/Radio promotions Name/Logo on print advertisements (Program, Flyers, Posters) Logo on event themed t-shirts Ability to put items in the VIP Frow Bag (100 total) \*\* **Celebrity meet & greet (product shot)** 12 VIP passes with preferred seating (great incentive for employee of the month) Exclusive category rights

#### Platinum \$10,000 (5 positions):

Name/Logo on Step & Repeat utilized during entire event. News Release announcing sponsorship Name/Logo on print advertisements (Program, Flyers, Posters) Logo/link on #FTMFW Website/social media Logo on event themed t-shirts Ability to put items in the VIP Frow Bag (100 total) \*\*

#### Celebrity meet & greet (product shot)

6 VIP passes with preferred seating (great incentive for employee of the month) After Party Access & Stage banner

## Gold \$6,500 (15 positions):

Name/Logo on print advertisements (Program, Flyers, Posters) Logo placement on the step & repeat red carpet Logo/link on #FTMFW Website/social media

#### Celebrity meet & greet (product shot)

Ability to put items in the VIP Frow Bag (100 total)\*\* Logo on event themed t-shirts 4 VIP passes with preferred seating (great incentive for employee of the month) After Party Access

## Silver \$3,500 (10 positions):

Name/Logo on print advertisements (Program, Flyers, Posters) Logo/link on #FTMFW Website/social media Vending Table during Fashion Show

- Ability to put items in the VIP Frow Bag (100 total)\*\*
- 2 VIP passes (great incentive for employee of the month)
- 2 General Admission passes (great incentive for employee of the month)

Sponsorship must be paid in full by August 15th, 2023. If not paid in full by this date, all monies and position will be forfeited. \*\*Frow Bag sponsorship must be fulfilled by September 15th, 2023. All items must be given to event coordinator by October 1st.



# Sponsor Packages

#### Bronze \$1,500 (10 Positions):

Name/Logo on print advertisements (Flyers, Posters) Logo/link on #FTMFW Website/social media Name/Logo in event program

4 General Admission passes (great incentive for employee of the month) After Party Access & Stage banner

#### Titanium \$700 (5 positions):

Name/Logo on Step & Repeat utilized during entire event. Flyer announcing sponsorship

Name/Logo on print advertisements (Program, Flyers, Posters) 2 General Admission passes (great incentive for employee of the month) After Party Access & Stage banner

### T-Shirt \$475 (4 positions):

Name/Logo on print advertisements (Program, Flyers, Posters) Logo on event themed t-shirts

2 General Admission passes (great incentive for employee of the month) After Party Access

## Backdrop \$350 (4 positions):

Name/Logo on print advertisements (Program, Flyers, Posters) Logo placement on the step & repeat red carpet Ability to put items in the VIP Frow Bag (100 total)\*\* 2 General Admission passes (great incentive for employee of the month)

Sponsorship must be paid in full by August 15th, 2023. If not paid in full by this date, all monies and position will be forfeited. \*\*Frow Bag sponsorship must be fulfilled by September 15th, 2023. All items must be given to event coordinator by October 1st.

## **Get In Touch**

We invite your Company to be a sponsor represented at FTM Fashion Week for 2023. And we are looking forward to working with you!





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